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Where Networks Converge

To Whom It May Concern:

Re: Harvest Database Management

Stewart Moll at Harvest provided a variety of valuable services to Inrange Technologies Inc., a division of SPX Corporation for a period of 9 months, from March 2002 to February 2003.

During that time, Harvest achieved the following significant results:

✓   Audit and review of Inrange Accounts Receivable (A/R)

✓   Recovered $1.5 M of $2 M (75% success) of receivables for Inrange services and products

✓   Achieved a 88 % success rate on receivables over 600 days old

✓   Identified an additional 800 (K) of errors they helped to rectify

✓   Provided weekly and monthly A/R reduction guidance, strategy and input

✓   Provided outstanding treasury and cash-management counsel to senior management

✓   Cut our over-360-day A/R in half in under 10 months

✓   Cleaned up our EDI system and streamlined A/R to work seamlessly with IBM's EDI requirements for vendor payments, which relieved an A/R bottleneck of $250,000

✓   Trained our staff on reducing A/R and streamlining collections

Harvest provided management with a high level of visibility to issues, weekly cash reporting and cash management advice, despite the fact that results were achieved under difficult circumstances. We would not have been able to achieve these results without Harvest, and Stewart's assistance.

Even though the project with Harvest is successful and complete, we would be happy to re-engage with Harvest if a future opportunity presented itself. We highly recommend them to anyone wanting to turn old A/R into cash this quarter and cost-effectively generate higher cash flow from receivables.

Sincerely,

John Schwab
Executive Vice President, and Chief Financial Officer