

STEWART A. MOLL

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Professional URL www.harvestarsolutions.com

Status: US citizen, GNIB cardholder (stamp 4)

Languages: English (maternal), French (B1), German (conversational)

Professional Statement:

I have significant experience with upgrading and automating accounting and operations systems for several medium and large multinational corporations, supporting executive committees. Results-driven, I have consistently improved processes and completed projects on schedule. Completely comfortable in an international environment with diverse stakeholders, I manage client relationships in different languages and across time zones. A problem solver with a specialised skillset, I am adept at assisting companies to successfully navigate expansions.

Notable Achievements:

- Reached 93% of quarterly \$40 M targets and best regional performance in EMEA at Harmonic.
 - Led the team to upgrade manual accounting process to an automated & streamlined procedure at Gottex.
 - Member of the Finance team that was awarded best global division by US Corporate HQ at Edwards.
 - Chosen to receive quarterly departmental award in Finance by CEO for reducing DSO by 50% at Crossbeam.
 - Corrected Accounts Receivable process errors that saved Smartbargains.com over \$100 K annually.
 - Reduced worldwide DSO by 30% for GKN, and reduced receivables over 360 days by 50%.
 - Nominated by CFO of GKN to CFO of InRange (Brocade) for a merger/acquisition engagement team.
 - Recovered past due milestone payments ranging from \$30 K to \$1 M at Parexel Pharmaceuticals.
 - Owned and operated an independent Accounting and Legal consulting business with an international focus.
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Technical Skills Summary:

- Comfortable working in MAC or Windows environment: MS Office – Excel; pivot tables, Word, Powerpoint.
 - Proficient using Oracle, SAP, JDE, Access, Lotus, Great Plains, PeopleSoft, LGX, and Trans-Act.
 - Familiar with Sarbanes-Oxley (SOX), SWICS compliance auditing, E-Commerce, KOD business model.
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Educational Profile:

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| ▪ Statistics Forecasting & Modeling | Institute of Applied Sciences, Zurich | 2011 |
| ▪ Certificate | CBSI, Concord, MA | 2007 |
| ▪ Graduate Program | Fitchburg State College | 2000 |
| ▪ Bachelors Business Administration Core - Accounting | Bentley University, Waltham, MA | 1990 |
| ▪ Associates in Business Administration | QCC, Worcester, MA | 1986 |
| ▪ Certificate in Banking | AIB, Worcester, MA | 1984 |
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Professional Activity:

Independent Consultant

HARVEST AR SOLUTIONS, Waterford, Ireland

Current

- Completed process mapping of legal and accounting for private client.
- Coordinated Power of Attorney requirements, liaising with solicitors and healthcare professionals.
- Completed a comprehensive review of all banking, taxes, and insurance documentation.

Project Manager – Process Specialist

AFFIDEA, Dublin, Ireland

2020 - 2021

- Preparation of operational reports, financial metrics, system testing and KPI monitoring.
- Trouble-shooting the flow of financial nodes of data and verification of obstacles in payment cycle.
- Weekly reporting of progress on key issues such as payment allocations and bank reconciliations.
- Coordinated upgrade of existing medical billing system at Head office to an automated platform.
- Involved with the renewal of contractual pricing agreements with the HSE, hospitals and other insurance partners.
- Assisted with annual EY audit evaluations and documentation of key aspects of the revenue process.
- Reviewed and optimised processes and procedures.

Independent Consultant

HARVEST AR SOLUTIONS, Dublin, Ireland

Short term assignment 2019

- Data Analytics serving a variety of clients in a confidential atmosphere to improve performance by upgrading platforms in Accounting and Finance. Clients included major IT companies. (Information is strictly confidential).

Financial Branch Accountant

ZURICH INSURANCE, PLC, Dublin, Ireland

Short term assignment 2019

- Managed activities for specified branches in delivering quarterly and year end Irish GAAP/Solvency II reporting.
- Responsible for review and production of assigned annual QRTs (Quantitative Reporting Templates).
- Served in an active role in the development and improvement of quarterly and annual processes and controls.
- Participated in IFRS17 project activities including review of branch dry run modeling.
- Ensured strong financial control environment exists at all times.
- Analysed Accounting data using established tools (such as the BEx Analyzer), methods and formats.
- Prepared recommendations from evaluations to support head office decision process in conjunction with Sr. Staff.
- Evaluated Accounting and reporting processes in order to identify opportunities for improvement.

Mergers & Acquisitions Consultant for PM Group

Morgan McKinley, Dublin, Ireland

2018 – 2019

- Participated in planning, management and execution of the integration plan for new business units with specific criteria in order to realize the full value of new acquisitions.
- Engaged in the management of change processes with existing operations. This included exploring and evaluating the data room of acquired business units and translating this data into clear valuation indicators.
- Provided support to various functional team members across the business unit and the target company relating to various aspects of the integration and business planning process, including back office, operations and commercialization. Assisted in the definition of key value drivers and identification of risks, and assessed baseline of current operational actions required.
- Managed projects and actionable post-merger activities across functional areas to assess risks, issues, and costs. This included managing the technology and systems as well as indirectly managing people, financials, locations and processes. Covering all core business support and operational delivery areas – IT, Finance, Legal, and Contracts.
- Proactively communicated integration issues as they arose and provided follow-up on outstanding items with appropriate team members.

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Consultant for Venture Capital Start Up

ISE, Lausanne, Switzerland

2013 – 2018

- Fulfilling the mandate as lead accountant to develop a business plan concerning a venture capital project.
- Prepared key project proposals upon request to optimize business models, thus facilitating corporate strategy.
- Advised remotely with principle investors regarding the forecasting of variations to the business plan.
- Tested significant variations in alignment of funding levels, which deviate from budget using Excel modeling.
- Worked autonomously with contractors and vendors during early planning stages and project proposals.
- Participated as the Accounting and Finance voice in team meetings regarding all strategy adjustments.

Interim Credit Manager EMEA Region

HARMONIC INTERNATIONAL AG, Fribourg, Switzerland

2011 – 2013

- In charge of EMEA region, composed of 350 accounts, with an average of \$40 M per quarter in sales volume.
- Reviewed and controlled VAT Registration for all EU clients and compliance accounting into a new system.
- Performed credit reviews for all customers in Europe, Russia, and Turkey with business over \$50 K per annum.
- Responsible for releasing orders for all accounts in the EMEA region for up to \$500 K.
- Negotiated contract terms with external clients and with internal Operations, Accounting, and Legal departments.
- Upgraded the client profile data in new component of existing accounting software from the ground up.
- Troubleshooting invoicing issues with Sales Operations and Accounting departments using customized Excel tables.

Retrocession Officer – TPM Specialist

GOTTEX FUNDS MANAGEMENT, Lausanne, Switzerland

2008 – 2010

- Managed a team of Legal, IT and Operation staff to implement a massive migration of data upgrade, company-wide.
- Established and maintained invoice records of TPM accounts and VAT invoices for rebate accounts with Excel.
- Performed journal entries in Navision Accounting system and controlled official Foreign Exchange applications.
- Responsible for process, procedures, and communication of monthly payment to Third Party Marketers (TPM).
- Worked closely with back office Operations department in coordinating monthly holding movements using Excel.
- Managed the implementation and development of improvements to retrocession system and procedures.
- Liaised with internal and external audit preparation and assistance with SWICS and GAAP compliance.
- Assigned to various internal auditing roles, which rectified significant discrepancies in past and current periods.

Accounts Receivable Accountant

EDWARDS LIFESCIENCES SA, St. Prex, Switzerland

2007 – 2008

- Supported and reviewed monthly reconciliations of international subsidiaries including VAT compliance.
- Responsible for periodic reconciliation of 25 GL accounts for monthly and quarterly closing procedures.
- Maintained corporate bank accounts, including periodic revaluation of currencies.
- Assisted management in the monthly close process (35 Journal Entries) including DSO calculation.
- Prepared closing period journal entries on a quarterly and monthly basis.
- Managed the A/R process for all international entities and inter-company accounts.
- Liaised with cross-functional departments to resolve all reconciling items in a timely manner.

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Global Credit Manager

CROSSBEAM SYSTEMS, INC., Concord, MA, USA

2005 - 2007

- Achieved 50% reduction in worldwide DSO (Days of Sales Outstanding) within two financial quarters.
- Successfully upgraded daily billing system to paperless environment for all invoicing to global customers.
- Performed manual daily applications of cash receipts from electronic fund transfers.
- Negotiated and processed all new international customer credit applications and set credit limits.
- Reconciled monthly bank accounts with general ledger and Cash Applications.
- Authorized order approvals in conjunction with order entry department.
- Official Administrator for monthly and quarterly Sales & Use Tax filings for USA compliance.
- On-line Administrator for all shipping carrier billing issues, including the migration of tracking information.

Other Independent Consultant (Assignments) HARVEST AR CONSULTING

1998 - 2005

SMARTBARGAINS.COM, Boston, MA, USA

ATG, Cambridge, MA, USA

SCANSOFT, Peabody, MA, USA

INVACARE SUPPLY GROUP, Hopkinton, MA, USA

INRANGE TECHNOLOGIES (now Brocade), Lumberton, NJ, USA

GLOBAL KNOWLEDGE NETWORK, Burlington, MA, USA, London, UK & Dublin, Ireland

SUMMARY OF REVIOUS WORK HISTORY

ACCOUNT PROS CONSULTING, Marlborough, MA, USA (Contract short term assignments)

1995 – 1998

Financial Account Analyst

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Finance Specialist AR

PAREXEL PHARMACEUTICAL

Accounts Payable Accountant

FUTURE ELECTRONICS

Finance Archive Supervisor

FIDELITY INVESTMENTS

Customer Service Supervisor (Internship - during university studies)

BANK OF BOSTON, Worcester, MA, USA

1991 - 1994

Account Manager & Accountant (Internship - during university studies)

HOME EQUITY LOAN PROGRAMS – Legal Department, Boston, MA, USA

1986 - 1990

Financial Records Supervisor (Internship - during university studies)

HOME FEDERAL SAVING BANK, Worcester, MA, USA

1983 - 1986

OTHER RELEVANT ACTIVITIES

- Selected as an Accountant on the Conseil-Pastorale for charitable organizations in the Geneva area.
- Served as a permanent substitute teacher for high school students in the Brookline Public School System in 2005.

EXTRA CURRICULAR ACTIVITIES

Editor of Student Newspaper

QC College – Worcester, MA USA

1984 - 1986

Student Government Representative

Bentley University (Business School)

1988 - 1990

Manager for Corporate Marathon Team

Gottex Funds Lausanne, Switzerland

2008 – 2009

Chairman of Local School PA

ETNS – Tramore, Ireland

2021 – 2022

Vice Chairman of Local Community Group

Guillamene Swimming Club – Tramore, Ireland

2022 – 2023